Loveland High School
Band Boosters
2015-16 Annual Report Summary
April 21, 2016
AGENDA

• Annual Report Summary – 12 min
• Board Elections – 10 min
• Call to Action – 5 min
Business Activities

• Provided **Financial and Resource support** for:
  • LHS Crimson Regiment - 3rd place in CBA State, BOA Class 2A Regional Grand Champions
  • Winter Guards - Varsity (5th) Middle School (3rd) in State
  • LHS Wind Symphony - “Superior with Distinction” in CBA State
  • LHS Symphonic Band - “Excellent” at CBA Regional
  • LHS Jazz Bands
• Thanks to Mr. Kyle Freesen and Ms. Amanda Singer, supporting staff, and student leadership for continuing the strong tradition of excellence in the LHS Bands program!

** 15+ Ongoing and Event-based Fundraisers and countless volunteer hours
Financial Summary

Income
• Net Income from Fees and Fundraising $171,220

Expenses
• Instructors, operations, insurance, etc $162,650

Notes:
• Income includes $24K from grants from the Foote Foundation that Mr. Freesen applied for
• Expenses includes $10K of our $25K uniform loan re-payment, $10K banked for instrument repair/replacement
• We have $40K of outstanding fees in arrears owed to the Boosters
What Fees and Fundraising Paid for 2015-2016

Marching Competitions 27%
Marching Instructors 18%
New Uniform Payment 7%
BOA Regional Competition 17%
Winterguard Support 2%
Winterguard Instructors 4%
Concert Season 7%
Concert Instructors 5%
Instrument Purchase and Repairs 4%
Operations 6%
School Bus Costs 3%
What Fees and Fundraising Pays

For 2016-2017

- Marching Competitions: 27%
- Marching Instructors: 18%
- New Uniform Payment: 16%
- BOA Regional Competition: 7%
- Winterguard Support: 5%
- Winterguard Instructors: 5%
- Concert Season: 4%
- Concert Instructors: 5%
- Instrument Purchase and Repairs: 2%
- Operations: 5%
- School Bus Costs: 7%
Band Fees 2016-17 Season

Fees per Band Student
• $575

Payment Options
1. Make single full payment up front via check or credit card
2. Provide credit card for recurring payments on set schedule
3. Make payments per invoice schedule to Green Box or P.O. Box

Those using Options 1 or 2 will be entered for a drawing to win one of the following prizes: 1st Place - $200, 2nd Place - $100, and 3rd Place - $50

Contact Mr. Freesen for Financial Hardship Situations
Upcoming Challenges and Needs

$40,000 of Fee payments still owed from previous years
• Impacting our ability to deliver elements of the program

Middle School Alignment Plan
• Ms. Singer providing instructional support at LEMS
• LEMS Band Mentoring Program - Mr. Massey

Future opportunities
• BOA Regionals Fall 2016, Disney World Spring 2017

More volunteers
• It takes a lot of people to chair events, manage fundraisers, etc.

All within reach and require continued innovation and execution excellence by the boosters organization to provide the necessary funding & support.
Free Money!

Pay for Band without having to write a check...

Example – several families earned ~$400 on their King Soopers card this year (and more with other SCRIP cards)

Reloadable Gift Cards

Grandparents, Aunts & Uncles, Neighbors and Alumni can all use a King Soopers card that contribute to YOUR account!

Only 43 LHS Band families (24%) are currently using King Soopers cards
SCRIP

Pay for Band without having to write a check...

• SCRIP IS:
  • A simple fundraiser to help (or even completely) cover band fees
  • Between 4% and 8+% rebates on everyday purchases
  • ½ to your student account, ½ to the band general fund.
  • King Soopers (groceries and gas!), Safeway, Wal-Mart and many, many more

• SCRIP is NOT:
  • Anything to do with prescriptions
  • Only for Marching Band
  • Hard or time-consuming
  • Any more expensive
  • Used by enough people
More about SCRIP

You can earn band money wherever you shop…

**reloadable!

Only ~20 LHS Band families (11%) are currently using other SCRIP cards
Board Elections

• By-laws require that we re-elect standing members each year as well as any new members

• We have 6 positions with standing members up for re-election:
  • President – Steve Foss
  • Operations – Dave Garrels
  • Event-based Fundraising – Missy Foss
  • Continuing Fundraising – Michel Meador
  • Secretary – Nikki Miller
  • Communications – Mike Meador

• We have 1 position with a new candidate
  • Treasurer - Sandy Brewer
President – Steve Foss

- **Philosophy:** Provide leadership to the LHS Band Boosters to ensure continued year round excellence of the LHS Bands.
- **Qualifications:** 6 years of band volunteering. Current President of the LHS Band Boosters and highly active volunteer for the same. Mechanical engineering manager at General Electric Company in Longmont, with over 20 years of experience. Retired Lieutenant Colonel of the United States Air Force Reserve after 23 years of service.
- **Goal:** Provide leadership for the LHS Band Boosters and support the Band Director to continue the great work, traditions, and best possible future opportunities for the success of our kids participating in the year round band programs.

Vice President for Operations - Dave Garrels

- **Philosophy:** Provide the backend operations to help get the band on the field/stage - with all the equipment, transportation, supplies, and props looking and working their best.
- **Qualifications:** 30-year HP/HPE employee, 8 years coaching youth baseball, local amateur musician, and 6-year Crimson Regiment booster/ fan.
- **Goals:** Enhance transportation options, build stunning props (as needed), help keep incoming middle school parents involved and engaged.

Treasurer – Sandy Brewer

- **Philosophy:** Seamless coordination of financial support is important to the continued excellence of the LHS bands as programs that nurture the students’ love and learning of music as well as their growth in character.
- **Qualifications:** 18 years of governmental payroll accounting experience. 1 year Band Booster volunteering includes many fundraiser events. 2.5 yrs LEMS Volunteer Coordinator. Volunteered as Service Manager for Girl Scouts of America, 5 years as a Troop Leader, 4 years volunteering for Girl Scout Day Camp with 2 years of that as Assistant Director running the Day Camp.
- **Goals:** To provide timely and accurate financial support including: financial reports and information and the completion of administrative and legal obligation tasks such as insurance acquisition, tax filing and Secretary of State registration.

Vice President for Continuing Fundraising – Michel Meador

- **Philosophy:** The Crimson Regiment is one large family. We all work together, this outstanding program will continue to learn, succeed and grow!
- **Qualifications:** Over the last 15 years I have volunteered with Girl Scouts, Boy Scouts, Church Youth programs, and of course the Crimson Regiment!.
- **Goal:** To find different types of fundraisers that everyone will want to participate in.
Vice President for Events Based Fundraising – Melissa (Missy) Foss

- **Philosophy:** Motivate the kids in all groups as a whole (marching band, guard/winter guard, wind symphony, jazz bands, etc.) and parents to do their best in our fundraising opportunities, while also making it fun. It takes a tremendous amount of dedication by "everyone" to bring in the funds required for the operations, competitions, and events. We can make it happen!

- **Qualifications:** 4 years of experience volunteering with the band. Committee chair for the 2013 garage sale during the 2013 March-a-thon, which was a big success. I volunteered long days at every competition during the 2012 and 2013 school years on the Prop crew and the Pit crew.

- **Goals:** Continue the great work that the current board has worked tirelessly for and strive to further increase fundraising totals to provide many more opportunities for the organization.

Secretary – Nikki Miller

- **Philosophy:** The LHS Band programs allow its members to build character, musicianship and friendships. While it requires the dedication and hard work of many, it’s an honor to be part of such a quality program.

- **Qualifications:** Professionally, I have experience in Accounting, Acquisitions and Human Resources. I’ve been a member of the LHS Band Boosters since 2011, volunteering to help with Props, Garage Sale, Pit and various other activities. I served as the Secretary for the 2014/2015 season and look forward to the opportunity to continue supporting this fantastic program.

- **Goals:** To contribute to the successful support of the LHS band programs by producing accurate record keeping of the Band Boosters business and support Band Boosters activities.

Vice President for Communications – Mike Meador

- **Philosophy:** I believe that children thrive when parents in particular, and adults in general, not only show an interest in what they do, but also participate and show children that what they do is important.

- **Qualifications:** 15 years as a systems and database administrator in both development and web environments. 10 years involved with church youth programs. 5 years as a Cub Scout Den Leader.

- **Goals:** Utilize newer technologies and find ways to streamline the communications process to not only make it more timely and efficient, but also easier for myself and future Communications VP’s. To consolidate and archive material from past efforts to provide a ‘scrapbook’ of the LHS Band Program.
Call to Action

1) Volunteer
   • Committees, marching activities
   • Fundraisers (friends, family, and neighbors)
   • Sponsors

2) Pay fees on time
   • Annual fees and other event-specific obligations

3) Use Grocery Cards & SCRIP
   • Participation is easy
   • Helps pay your students fees with less out-of-pocket
   • Reduces need for many more fundraiser activities

4) Connect
   • LovelandBand.org, Google Group emails, Facebook